



# Navigate your wholesale business seamlessly with our all-in-one solution!



## Top challenges for Wholesale Communications Service Providers

### Manual Pricing and Costing Processes

Challenges with automation, resulting in errors and time-consuming manual tasks.

### Lack of Operational Visibility

Difficulty gaining control and insight over processes, leading to inefficiencies and delays.

### Poor Customer Experience Ratings

Struggles in delivering a satisfactory customer experience due to outdated processes and siloed data.



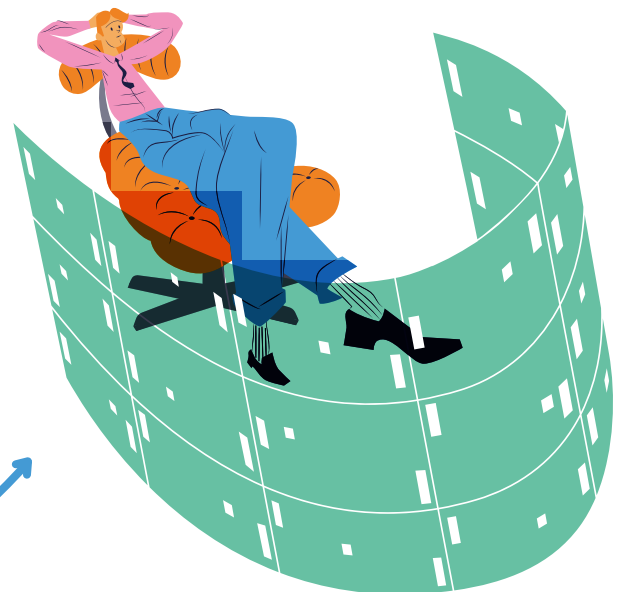
Change this



## Connect with your customers and unify your business with Enxoo for Wholesale

Enxoo for Wholesale is a prebuilt, AI-ready platform designed to empower wholesale operators by addressing unique challenges of the wholesale communications market, driving efficiency, and enabling automation.

into that



Republic of Poland

Co-funded by the European Union



# Shorten critical time-to-market with automated processes

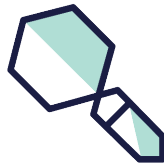


Visit our website and watch the demo!



## Reduce Operational Complexity

Gain full control over your wholesale operations by automating manual processes like pricing and costing, eliminating inefficiencies, and ensuring consistent service delivery.



## Enhance Visibility Across Processes

Achieve real-time visibility into all operational processes. Our platform unifies data from various departments, giving you insights and control to make informed decisions.



## Boost Customer Satisfaction

Deliver seamless customer experiences by breaking down data silos and automating customer interactions. This reduces delays, improves service accuracy, and increases customer satisfaction.



## Accelerate Revenue Recognition

Optimize your order-to-cash cycle with faster processing times and automation that captures critical data. This allows for better financial performance and quicker revenue realization.

Trusted by  





“The Enxoo CPQ solution has increased sales efficiency by 30%, while significantly reducing system maintenance overheads. We are confident that new solution will maintain our competitive edge in the industry.”

Johan Malmberg, CIO, Arelion

“The great level of automation of the solution, the flexibility of the platform, and the in-depth telco knowledge and experience of Enxoo, encouraged us to select this partner. Enxoo knows how to make a wholesale FTTH transformation a success.”

Jacek Wiśniewski, CEO, Nexera

enxoo



### Why Enxoo?

Enxoo, your trusted partner, delivers modern cloud solutions to manage and grow your business. As one of Europe's fastest-growing Salesforce partners since 2012, we support companies in their digital transformation. Rooted in the communications industry, we extend our consulting and IT services to various sectors, driving successful digital transformations that enhance sales, elevate customer service, and streamline operations.



~15 years of market excellence  
 250+ completed projects worldwide  
 200+ certified Salesforce & industry experts



Sales Cloud



Service Cloud



Communications Cloud



Marketing Cloud



Mulesoft



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